



# Warewashing Chemicals and Related Products



Effective May 1, 2022 through April 30, 2025

## Products and Services Available

This category includes chemicals for cleaning, such as dish detergents, surface cleaners and sanitizers and floor cleaners. This category does not include chemicals for laundry.

## Portfolio Highlights

- Diversey has successfully onboarded 1,000 foodservice locations per month after winning business.
- Ecolab was not re-awarded.
- Over the last three years, Diversey has added 30,000 locations.
- Diversey has a track record of managing and hiring to support growth in the current environment and is hiring additional technical and project management staff to support Premier member conversions.
- Diversey guarantees double digit savings versus current overall spend.
- Diversey offers three months (months 10, 11 and 12) of free product for each five-year agreement.
- Price analysis evaluated on finished diluted ounces.
- Dishwashing machine contract buyout for conversions.
- US Foods will stock all key Diversey products.
- Please consult the [Warewashing Transition to Diversey](#) page on PremierConnect for more information and instructions to start the conversion process.
- For a complete cross reference list please refer to the [Diversey-Premier Cross Reference](#) on PremierConnect.

Contracted Supplier		
Supplier	New Contract	Expiring Contract
	PP-DI-2038	New

The current agreement with Ecolab (PP-DI-1611) expires April 30, 2022.

## Supplier Contact Information

- [Diversey conversion team](#) for Premier members: 803.746.2109, [premier@diversey.com](mailto:premier@diversey.com)
- [Diversey account director](#): Peter Kanneth, 704.807.6251, [peter.kanneth@diversey.com](mailto:peter.kanneth@diversey.com)
- [Diversey technical customer service](#): 800.558.2332

**Note:** Supplier contact information is current as of March 24, 2022. For up-to-date contact information, see the supplier's detail tab in Supply Chain Advisor.

## Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Please visit the Premier [Food and Nutrition PremierConnect Community](#) to view promotional opportunities.
- Reference [FSDO – Premier News](#) for further product detail and other category listings.
- For contract product and pricing detail, visit [Supply Chain Advisor](#).
- For questions about these agreements, please contact your local Premier representative or the Premier Solution Center at 877.777.1552 or [solutioncenter@premierinc.com](mailto:solutioncenter@premierinc.com).

NOT FOR DISTRIBUTION



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## Product Offering

	Diversey
Brand names	Diversey, Oxivir, Suma, Crew
Warewashing	✓



## Terms and Conditions

	Diversey
Diversity status	None
Pricing terms	Annual with cap
Low-cost supplier	Double-digit guaranteed savings
Direct/distribution	Distribution and direct



## Program FAQ

Below are some highlights of frequently asked questions (FAQs). For a complete list of FAQs, please visit the [Warewashing Transition to Diversey](#) page on PremierConnect.

What is the first step in converting a location to Diversey?

- Contact the Diversey project team via email [premier@diversey.com](mailto:premier@diversey.com) or hotline number 803.746.2109. Diversey will also provide each location with a Diversey playbook, which outlines the nine-step conversion process from start to finish.

How does Diversey tailor a solution that meets member needs?

- Once you establish contact with the Diversey project team, they will send an e-survey link. Please complete the survey with as much detail as possible. Diversey will call you back to verify the information and organize an in-person survey.

Do we need to fill out an e-survey for each location?

- Yes, you need to fill out an online e-survey for each unit.

Can I edit my e-survey once I have already submitted it?

- Yes, please email the changes to [premier@diversey.com](mailto:premier@diversey.com). Please include your EIN and USF customer number in your email's "SUBJECT" line.

How much time does a complete installation take?

- On average, a standard kitchen installation takes approximately three to four hours.

When will my installation start at my site?

- The Diversey team will reach out to confirm survey and installation dates before scheduling installation. Installations are typically scheduled with an eight-week notification.

Is there a cost associated with the equipment switch out?

- There is no equipment cost for the conversion to Diversey systems.

How quick will a service technician respond for an on-site visit?

- When you call/email the Diversey Technical Customer Service team you will receive a response within two hours, and if a site visit is required for an issue, they will be dispatched based on the severity of the issue. Dispatch ranges from immediate, next day, within 72 hours or during the next preventative maintenance (PM) visit.



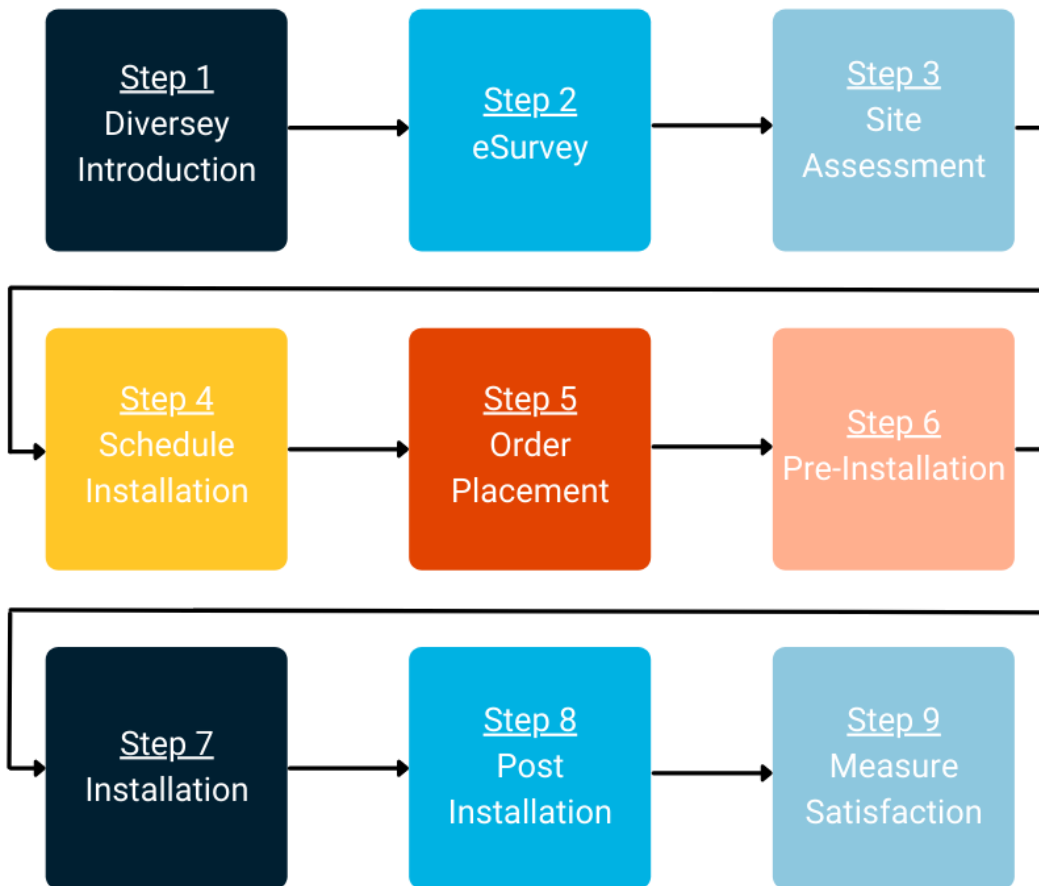
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## Conversion Process Overview

Diversey follows a nine-step conversion process to transition your site to Diversey products and dispensing equipment. The steps are listed below, and a complete overview is provided in the Diversey-Premier Account Conversion Playbook on the [Warewashing Transition to Diversey](#) page on PremierConnect.

To start the conversion process or to get more details call 803.746.2109 or email [premier@diversey.com](mailto:premier@diversey.com).



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